

eInido | *family  
centers*

Annual Report 2012

hope  
trust  
growth

# Client Data & Facts 2011-2012

## EL NIDO FAMILY CENTERS SERVED 9,592 CHILDREN, PARENTS AND FAMILY MEMBERS THIS YEAR

Our staff offer innovative programs and services designed to meet the changing needs of a culturally diverse population and to produce positive outcomes.

### EL NIDO SERVICES AT A GLANCE:

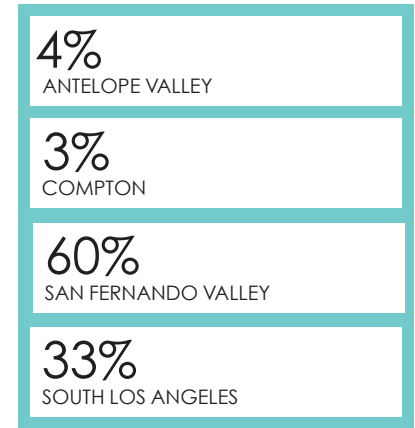
- 5,668 hours of service were provided to clients for child abuse prevention and treatment
- 184 home visits were made to pregnant or parenting teens by our Registered Nurse
- 724 individuals were served at the El Nido FamilySource Center in Pacoima to improve family income or children's academic performance
- 144 infants and toddlers participated with their parents in El Nido's Early Head Start Program
- 18 Scholarships were awarded to El Nido clients
- 1,026 Teens were served through El Nido's Adolescent Family Life program
- 206 clients participated in El Nido's Gang Reduction and Youth Development program
- 75 El Nido parents aged 15 to 21 graduated from Harold Cares for Your Future job prep program funded by the Edelstein Family Charitable Foundation



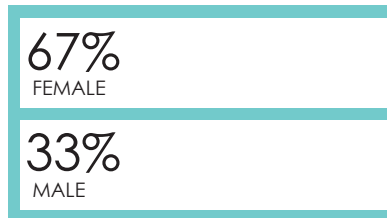
### CLIENTS SERVED BY PROGRAM AREA



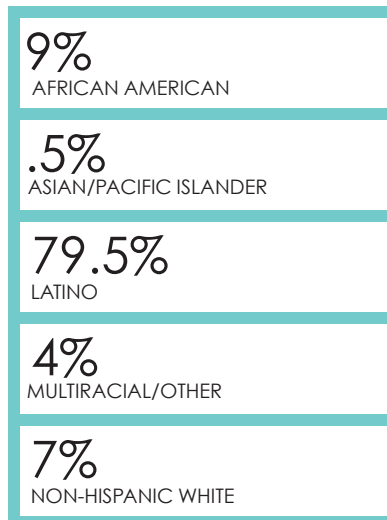
### CLIENTS SERVED BY LOCATION



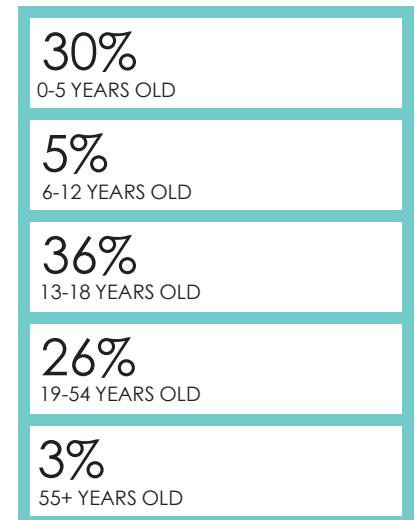
### GENDER



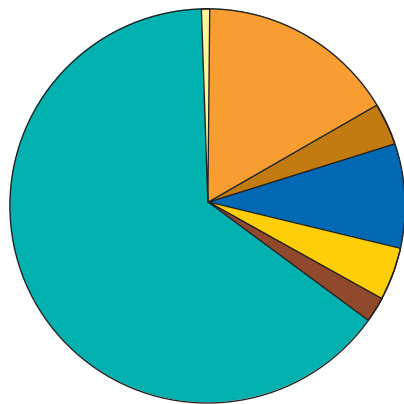
### ETHNICITY



### AGE

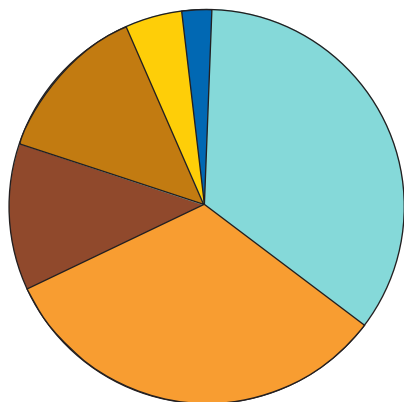


## STATEMENT OF ACTIVITIES: YEAR ENDED JUNE 30, 2012



■ EARLY HEAD START (BASE, 7/11-6/12)	\$ 1,380,039
■ EARLY HEAD START (ARRA, 7/11-9/11)	\$ 259,440
■ FOUNDATIONS	\$ 722,937
■ CONTRIBUTIONS	\$ 349,898
■ MISCELLANEOUS & IN-KIND	\$ 161,151
■ GOVERNMENT CONTRACTS	\$ 5,305,195
■ INVESTMENT INCOME	\$ 48,908

**TOTAL REVENUE** \$ 8,227,568



■ TEEN FAMILY SERVICES	\$ 2,925,484
■ PARENT EDUCATION & FAMILY DEVELOPMENT	\$ 2,708,468
■ YOUTH DEVELOPMENT	\$ 1,012,297
■ ADMINISTRATION	\$ 1,072,514
■ CHILD ABUSE PREVENTION & TREATMENT	\$ 373,222
■ FUNDRAISING	\$ 201,508

**TOTAL EXPENSES** \$8,293,493

CHANGE IN NET ASSETS BEFORE PENSION CHANGE	\$ (65,925)
PENSION RELATED CHANGE	\$ (717,818)
CHANGE IN NET ASSETS	\$ (783,743)
NET ASSETS-BEGINNING OF YEAR	\$ 3,681,793
NET ASSETS-END OF YEAR	\$ 2,898,050

## WE ARE GOOD MANAGERS

For Every Dollar We Receive 85% is Spent On Program Services

\*\* Spending on administrative and fundraising costs is 15%, well below the 25% industry benchmark for an efficient, well-run agency

## STATEMENT OF FINANCIAL POSITION JUNE 30, 2012

### ASSETS

	6/30/12
Cash & cash equivalents	\$ 1,577,930
Investments	\$ 1,660,707
Accounts Receivable	\$ 1,176,680
Contributions & Pledges Receivable	\$ 50,000
Prepaid Expenses	\$ 141,864
Property & Equipment (Net)	\$ 35,015

**TOTAL: ASSETS** \$ 4,642,196

### LIABILITIES AND NET ASSETS

LIABILITIES	6/30/12
Accounts Payable	\$ 26,720
Accrued Liabilities	\$ 372,515
Accrued Unemployment Liability	\$ 92,945
Accrued Pension Liability	\$ 1,251,966
<b>Total: Liabilities</b>	<b>\$ 1,744,146</b>

### NET ASSETS

Unrestricted	\$ 2,451,001
Temporarily Restricted	\$ 335,903
Permanently Restricted	\$ 111,146
<b>Total: Net Assets</b>	<b>\$ 2,898,050</b>

**TOTAL: LIABILITIES & NET ASSETS** \$ 4,642,196

\*Copies of El Nido's certified Financial Statements are available by sending a written request addressed to our Administrative Office in Mission Hills

\* Source: Charity Navigator

# Our Donors 2011 - 2012

## CHAMPIONS (\$50,000+)

---

### Individuals

Lawrence & Rita Carmen

### Foundations

The California Wellness Foundation  
The Edelstein Family Charitable Foundation  
The Eisner Foundation  
The Ralph M. Parsons Foundation  
The Weingart Foundation

## ANGELS (\$10,000 - \$49,999)

---

### Individuals

John Abel  
Rose Norton & Phil Savenick

### Foundations

The De Miranda Foundation, Inc.  
Dignity Health  
Kaiser Permanente Foundation  
Weisman Discretionary Trust

### Corporations

Citibank  
Wells Fargo

## GUARDIANS (\$5,000 - \$9,999)

---

### Individuals

Stuart & Susie Berton  
Fred & Marta Samulon

### Foundations

The Field Foundation  
Ralphs Food4Less Foundation  
Stuart Foundation

### Corporations

Grifols Biologicals Inc.

## BENEFACTORS (\$2,000 - \$4,999)

---

### Individuals

Annoymous  
Bill Canup  
Richard & Elaine Doran  
Christian Ortega  
Eugene & Judith Tuch

### Foundations

Jeanne Phillips & Walter Harris representing The Jay & Rose Phillips Family Foundation of Minnesota.  
In-n-Out Burger Foundation

### Corporations

Hugo's Restaurant  
Shell Carson Distribution Facility

## FAMILY CIRCLE (\$1,000 - \$1,999)

---

### Individuals

Audra Collier  
Paul & Daryl Doucette  
Edith Eddleman-Robinson  
Dan Ezra  
Saul Figueroa  
Jane Johnston  
Deborah Pratt  
Tom & Monica Rogan

### Corporations

Popular Community Bank  
Galpin Ford  
GMB North America, Inc.  
Hillside Memorial Park & Mortuary  
Liberty Vegetable Oil Company  
Lockheed Martin Aeronautics Employees Reaching Out Club  
Northrop Grumman Corp.

## PARTNERS (\$500 - \$999)

---

### Individuals

Rob Beltch & Scott Matula  
John & Linda Coleman  
Bryan & Phyllis Ellickson  
Liz Herrera  
Michael Hinrichs  
Mark & Cathy Louchheim  
Jean Luxenberg  
Karen Orren  
Melissa Partridge  
Leonard & Ethel Smith  
Carlos & Margarita Sosa  
Raymond & Flori Turchin

## Corporations

Green Hasson Janks  
Morrison & Foerster Foundation  
O'Melveny & Meyers LLP  
Payden & Rygel  
Providence Health & Services  
Waste Management, Inc.

## FRIENDS (UP TO \$499)

---

### Individuals

David & Brenda Anderson  
Anonymous  
Steve Arakawa  
Cynthia Arias  
Meghan Barnes  
Cecile Bartman  
Gregory Bell & Kathryn Heath  
Eugene & Helen Berman  
Norman Bernstein  
Stan Bernstein  
Ivan & Rochelle Breger  
Maxine Brown  
David & Judith Buell  
Miguel Carmona & Loretta Forquer  
Ignacio Carrillo  
Daniel Chang  
Robert & Shirley Chasin  
Isabel Cruz  
Patricia Couling-Bell  
Merle Dandridge  
Fritzie Davis-Noble  
Diane De Anda  
Roz De' Atley  
Tom & Diane Dighiera  
Peter & Nancy Eisenbarth  
Linda Elden

Michael & Ruth Falk  
Aida Feria  
Irwin Field  
Kathy Friedman  
Patricia Friedman  
Stephen Fox & Kathy Kubota  
Melinda Gartzman  
Leo & Pat Geffner  
Annette Gottlieb  
Leslie Graham  
Thomas Gray  
Richard Greenberg  
Bianca Guzman  
Robert & Theresa Hall  
Paul Halperin  
Anne Marie Herrera  
John & Cynthia Hilson  
Jeffrey & Margaret Hudson  
Bryan Hull  
Allan Jones  
Joel Kallich & Susan Jennings  
Bruce & Marlene Kanter  
David Kee & Kate Remo  
Meir & Elisa Keller  
Douglas King  
Paul & June Klein  
Stephen & Barbara Koch  
Diane Koplewski  
Mindy Lamont  
Rita Ledesma  
Jack & Jeanette Levine  
Zackary Levine  
Steven & Marjorie Lewis  
Martin & Deidre Lind  
Lynn Lipinski  
Mark & Jan Lipschutz  
Edythe London  
Felicia Lopez  
Donald & Rhoda Mains  
Sheldon & Janet Marder

Robert & Lurline Matula  
 Christopher May &  
 Barbara Mc Graw  
 William & Helen Maxwell  
 Drew McCoy  
 Rita Medina  
 Eugene Medlock  
 Matias Melendez  
 Juan Mendoza  
 Robert & Jo Ann Meth  
 Marcy Milan  
 Allan Miller &  
 Laura Zucker  
 Cosetta & Michele Moore  
 Debra Moore  
 Carol Moran  
 Ellen Morehead  
 Jessica Neil  
 Marty Nislick & Lynn Koff  
 Jerry Nussbaum  
 Michael & Susan  
 Norman  
 Dale Nutter  
 Melvyn & Pam  
 Oppenheim  
 James Perzik  
 Ron & Mary Peterson  
 Will & Naomi Pisaiesk  
 Steven Poretzky &  
 Patricia Woo  
 Jon & Harriet Ratner  
 Daniel & Marygail Relles  
 Carolyn Richardson  
 Thomas & Joyce Rogan  
 Daisy Noelia Rosales  
 Richard Roth  
 Marcela Ruiz  
 Eliot & Thelma Samulon  
 Fanny Samulon  
 Karl Schanzer  
 Adele Schmitz

Peter & Sue Schwab  
 Chris & Kathryn Scott  
 Paul & Carmen Sirois  
 Christy Steel  
 I. H. Sutnick  
 Adrienne Thomas  
 Jeff & Virginia Thomas  
 John & Peggy Thomas  
 Alan Tonkins &  
 Judi Nussbaum  
 William & Rose Marie  
 Tullius  
 Billy Valentine &  
 Amy Lieberman  
 Garmin Vartamian  
 Bill Walbrecher  
 Teresa Wallin  
 Trevar Windsor  
 Helen Wolff  
 Marshall & Joan Wolff  
 Diane Woodard  
 Jason Zelin

### Foundation

Robert T. Blywise  
 Family Foundation

### Corporations

AT&T Employee Giving  
 Balanced Business  
 Management  
 Condie & Wood, CPA's  
 Employees Charity  
 Organization of  
 Northrop Grumman  
 International Laser Group  
 Maverick Angels LLC  
 Nestle Community  
 Care Campaign  
 Sunspot Pictures, LLC  
 The Street Consulting  
 Group

### IN-KIND

A-1 Textiles & Hospitality  
 Aquarium of the Pacific  
 Art's Delicatessen  
 Authentic Entertainment  
 Baby2Baby  
 Robert Beltch &  
 Scott Matula  
 Hon. Steven C. Bradford  
 Bonhill Productions  
 Karen Brown  
 Robert Chasin  
 Cheryl Christel  
 Michelle Cole  
 Diana Cruz  
 Chef Isabel Cruz  
 Diane De Anda  
 Dooney & Bourke  
 Richard & Elaine Doran  
 The Ella Fitzgerald  
 Charitable Foundation  
 Firefly Restaurant  
 Glen Oaks Escrow  
 Grifols Biologicals Inc.  
 Anne Marie Herrera  
 Hugo's Restaurant  
 Allan C. Jones, D.D.S.  
 Victoria Lebow  
 Lynn Lipinski  
 Malibu Beach Inn  
 Kelly Moren  
 Murder Mystery Dinner  
 Theatre  
 National Council  
 of Jewish Women  
 Northrop Grumman Corp.  
 Sergio Ortiz  
 Parkers' Lighthouse  
 Paul - Jean Salon

John Poulos  
 Howard Ruby  
 San Diego Chargers  
 San Fernando Valley  
 Business Journal  
 Beth Shaw  
 Southwest Airlines  
 Sunspot Pictures, LLC.  
 Third Street Dance  
 Jeff & Virginia Thomas  
 The Tonight Show  
 with Jay Leno  
 Rose Tullius  
 Wilshire Boulevard  
 Temple

### PUBLIC ENTITIES & PARTNERS

Children's Collective  
 Children's Hospital Los Angeles  
 City of Compton  
 City of Los Angeles, Community Development  
 Department (CDD)  
 City of Los Angeles, Office of the Mayor  
 County of Los Angeles, Department of Children  
 & Family Services (DCFS)  
 County of Los Angeles; Department of  
 Public Social Services (DPSS)  
 County of Los Angeles, Probation Department  
 Federal, Office of Head Start  
 First 5 LA  
 Neighborhood Legal Services of Los Angeles  
 Northeast Valley Health Corporation  
 State of California; Department of Public Health/  
 Maternal, Child & Adolescent Health Division  
 (MCAH)  
 Watts Labor Community Action Committee

If your name is not listed, or listed improperly,  
 please accept our apologies and call 818-830-3646  
 so a correction can be made.

We Deeply Appreciate All of Your Support!

Visit us on the web at: <http://www.elnidofamilycenters.org>

#### CREDITS

For privacy purposes, all client names have been changed.

Back cover photos: Roberto Lopez, Danielle Klebanow, Alexis Medina

GRAPHIC DESIGN: Diane Doyle



#### LOCATIONS

Administrative Office | MISSION HILLS | 10200 Sepulveda Boulevard, # 350 | Mission Hills, CA 91345 | (818) 830-3646

ANTELOPE VALLEY | 818-896-7776

COMPTON | 4323 E. Rosencrans Boulevard, Compton, CA 90221 | (323) 318-0844

INGLEWOOD | 8475 Van Ness Avenue, Suite 102 & 107 Inglewood, CA 90305 | (323) 971-7360

SOUTH LOS ANGELES | 2152 West Manchester Avenue, Los Angeles, CA 90047 | (323) 971-7360

PACOIMA | El Nido FamilySource Center | 13460 Van Nuys Boulevard | Pacoima, CA 91331 | (818) 896-7776